Once upon a time...

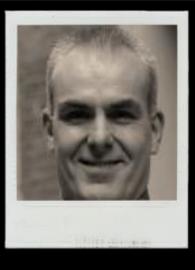
00000

000

Stories that make you awesome!

Ì





Huib Schoots @huibschoots





Alex Schladebeck @alex_schl







Goals for today

- What is storytelling
- Some science behind stories
- Why stories matter
- Tell stories



If I can't tell a good story, how can I communicate an idea?

--Michael "The Wanz" Wansley

Part I ---Stories

Some theory as an introduction to get started













1		Safari Jeep with driver		
3	İ	2 Male + 1 Female		
1		Lunch in open air		
3	and the second second	2 Sunrise + 1 Sunset		
14		4 Baby elephants!		
6		On the grass		
7		They all looked at us		

What is storytelling?

Storytelling is the form in which people naturally communicate.

Telling stories ... ?!

Develop, write, tell, share stories!

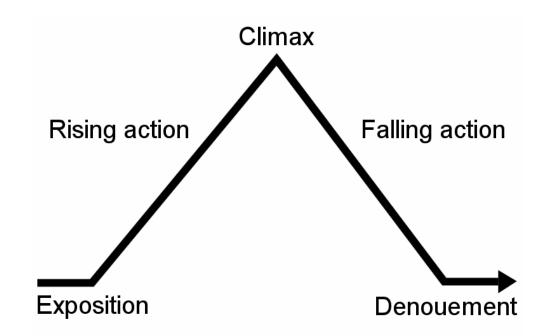
Source: Storytelling in 12 stappen – Mieke Bouma

Story characteristics

- It stands on its own and has a beginning, middle and end
- Narrative elements:
 - Main character
 - Storyline with development
 - Struggle, dilemma or conflict
 - Opponents and supporters
- Authentic and personal
- Provocative and evokes emotion

Freytag's Pyramid

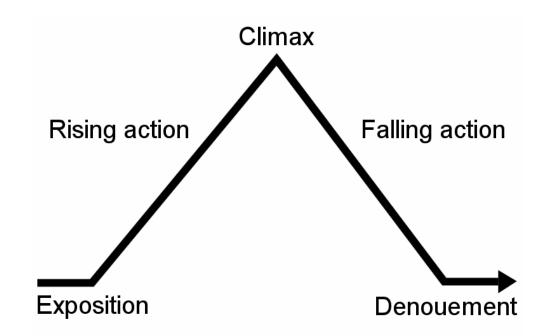
- 1. Exposition
- 2. Rising action
- 3. Climax
- 4. Falling action
- 5. Dénouement (Resolution)

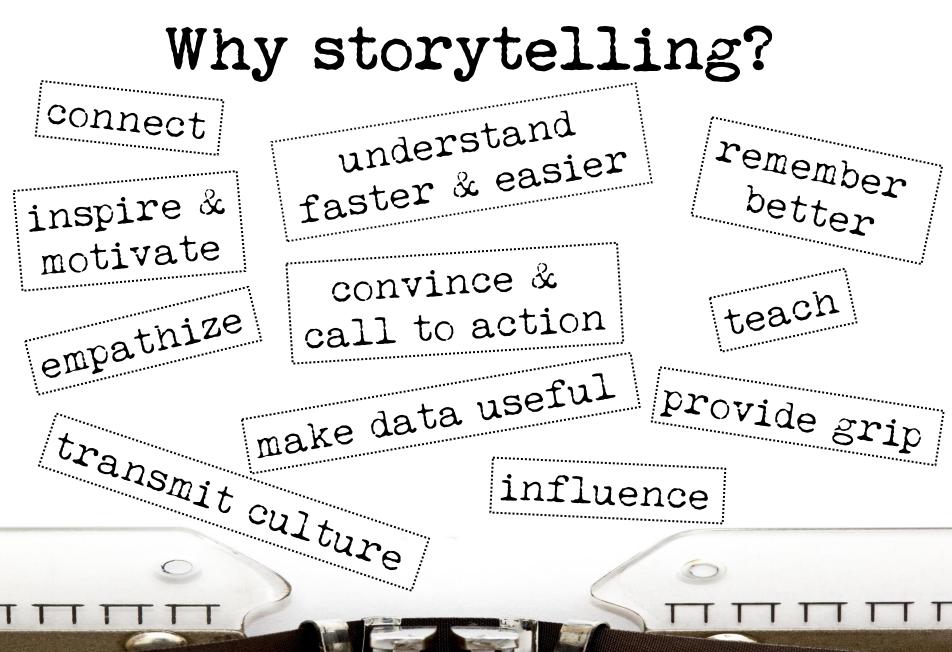




Freytag's Pyramid

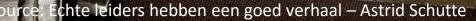
- 1. Exposition
- 2. Rising action
- 3. Climax
- 4. Falling action
- 5. Dénouement (Resolution)





Science of Storytelling

Seven strategies of your brain: l.Cohesion



Example I

There are too many bugs Snow is making it hard to get to work Frank has a migraine

Science of Storytelling

Seven strategies of your brain:

1.Cohesion

- 2. Meaning
- 3. Purpose and motive

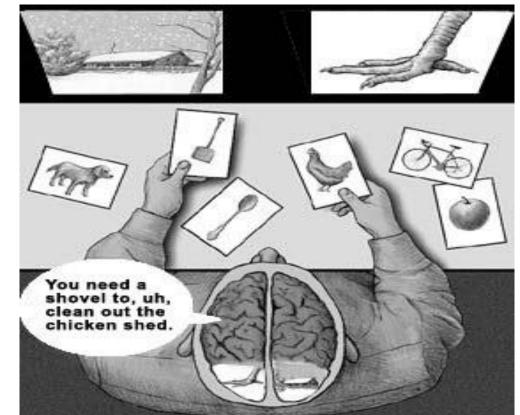
Example II

Sandra let a few squirrels loose. The plan failed when a dog drove them away. Then she organized a party, but the guests didn't take along their motorcycles. Moreover, she could not turn her stereo loud enough. The installation of a flickering neon sign across the street finally brought success.

Science of Storytelling

- Seven strategies of your brain:
- 1.Cohesion
- 2. Meaning
- 3. Purpose and motive
- 4. Fill in the gaps

Example III



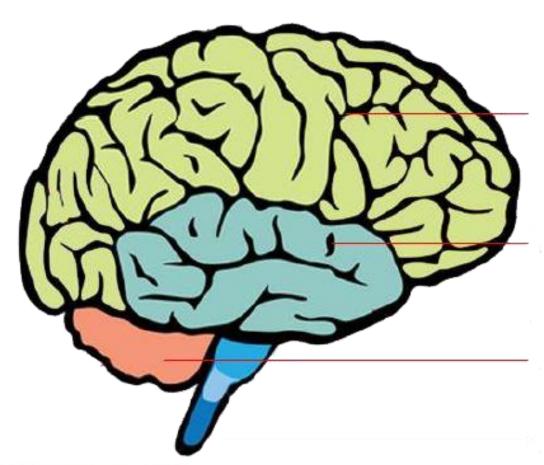
Gazzaniga's experiment

Source: http://www.nature.com/news/the-split-brain-a-tale-of-two-halves-1.10213

Science of Storytelling

- Seven strategies of your brain:
- 1.Cohesion
- 2. Meaning
- 3. Purpose and motive
- 4. Fill in the gaps
- 5. Human perspective
- 6.Conflict
- 7. Rely on what is known

Brain science

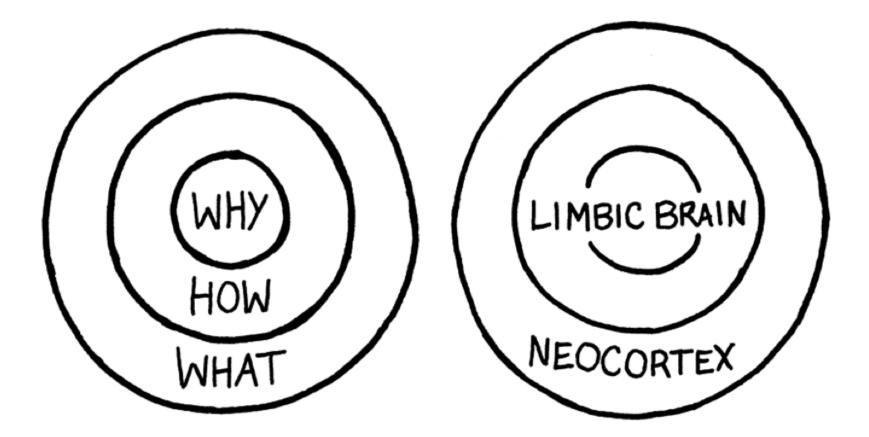


Neocortex Analytical/reason

Limbic system Motivation/emotion

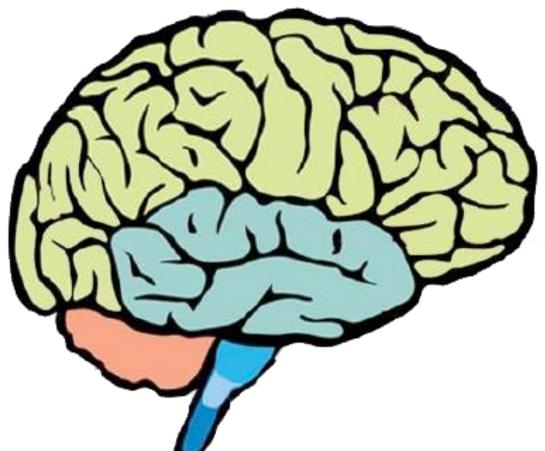
Reptilian complex Instinct/survival

Brain science



Source: http://www.clickz.com/clickz/column/2346063/the-secret-to-successful-storytelling-lies-in-the-golden-circle

Stories & chemistry



Dopamine Happy feeling

Oxytocin Empathy & trust

Cortisol Listen & focus attention

Source: http://businessofstory.com/how-to-excite-the-moral-molecule-in-your-audience-to-make-you-more-trustworthy/

So much more...

- Twelve archetypes (Carl Gustav Jung)
- Seven basic plots (Christopher Booker)
- Seven themes (Alida Gersie)
- Hero's Journey (Joseph Campbell)
- Narrative techniques
- Etc...



I've learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel.

-- Maya Angelou

Part II

Stories that make you awesome

Okay, thank you, nice theory... but how do I use this in my work?



Stories about projects?

A story not only shows what is happening, but also how it happens and why. Thereby it gives a narrative meaning to separate events.

The testing story

- 1. A story about the status of the PRODUCT
- 2. A story about HOW YOU TESTED it
- 3. A story about the VALUE of the testing

Example testing story

Test Results

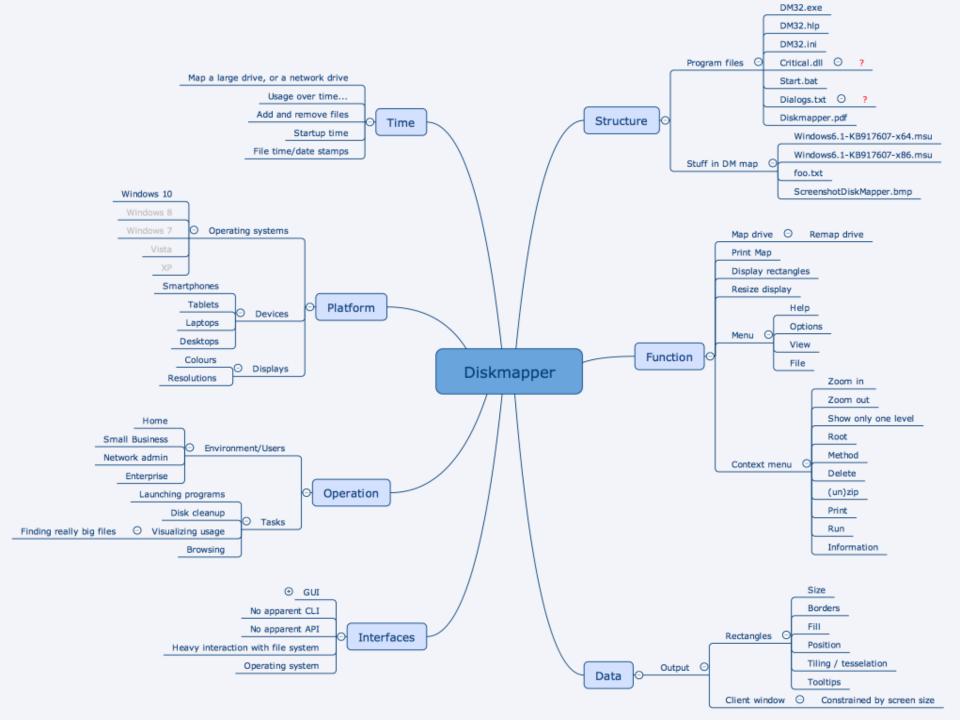
Test level	# Test scripts # Test scripts # Open pro		# Open problems	oblems Overall result	
System Test	112	108	1	ОК	
Integration Test	45	42	0	OK	
Acceptance Test	82	79	5	OK	
Total	239	229	6	ОК	

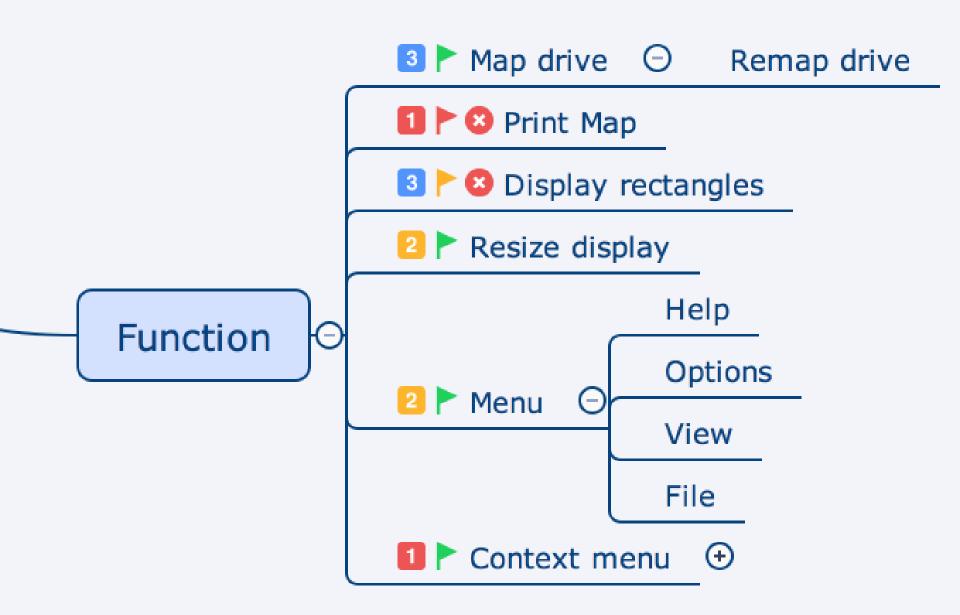
Findings status & priority

Priority	New	Fixing	Ready for retest	Closed	Total
Blocking 0 0		0	5	5	
High	0	0	0 13		13
Medium	0	2	0 30		32
Low	0	1	2 23		26
Cosmetic	1	0	0 47		48
Total	1	3	2	116	124

Findings per part

	Req.	Design	Software	Infra	Test	Total
System part X	6	12	18	1	1	38
System part Y	8	7	26	0	2	43
System part Z	1	2	6	0	3	12
Interfaces	3	8	15	3	2	31
Total	18	29	65	4	8	124





Story meetings



Stories in your work

- Demo & sprint reviews
- Personas
- Risks
- Bugs & familiar problems
- Tests/charters
- Consulting

More stories in your work

- User stories & user desires
- Testing stories
- Storymapping
- Mission & vision
- Complex systems

Stories in your work

You can use stories everywhere to create understanding on an emotional level!

(Remember IT is not about technology but about communication)

Exercise: tell a story





While problems can be summarized in a formula or an algorithm, it takes a story to understand a dilemma.

-- Bob Johansen

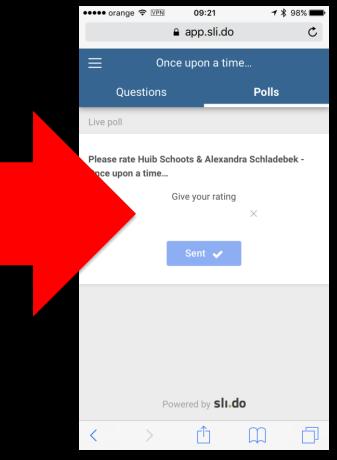
Final piece of advice

- Storytelling is natural and easy
- So... tell your stories
 - -Testing
 - -Projects
 - -But also your stories
- Be a storyteller!



Questions?

Please rate this session at: Http://Slid.do - code: 9808





Huib Schoots

@huibschoots
huib.schoots@improveqs.nl
http://www.huibschoots.nl

Alex Schladebeck

@alex_schl alexandra.schladebeck@bredex.de http://www.schladebeck.de